



IPSINTL
International

IPS International

Humanising Processes Across Industries



INTRODUCTION

IPS International, a part of IPS Group, stands at the forefront of the HR Staffing and workforce management domain, working closely with high-growth companies, from small and medium-sized businesses to large multinational corporations.

As a listed company on the Indian National Stock Exchange, IPS International has access to a wide array of opportunities and is able to scale its operations globally.

Experience is the most powerful testament to proactive compliance and we have over 2 decades of it. From executive search, lateral hiring, and human resource functions, IPS International helps you start, scale, and run your business seamlessly.



IPS is a leading provider of Executive Search (CXO Hiring), Recruitment Process Outsourcing, Lateral Hiring, White Collar Recruitment, Blue Collar Recruitment, Contract Staffing, and Hire, Train, and Deployment Services with a deep commitment to offering exceptional customer service, outcomes, and most importantly customer satisfaction.

With headquarters in India and operations spanning the **USA, Atlanta, Georgia, and Singapore**, IPS International helps its clients find and hire their team quickly and efficiently, helping them scale expeditiously. **It has 11 offices in India across all major metropolises, including Delhi - NCR, Bangalore, Chennai, Kolkata, Pune, Hyderabad, Ahmedabad, Bhopal, Surat, and Jaipur.**

IPS works at the intersection of business and technology by utilizing a multi-stage process tailored to specific positions to help clients improve their performance and create sustainable value for their stakeholders.

BRIEF OF

IPS

GROUP



SALIENT FEATURES OF IPS GROUP

With over 500 active clients, IPS Group operates closely with 25 percent of the top 30 companies in the Indian Stock Market Index, **including Reliance, TCS, L&T, Tata Projects, Tech Mahindra, ITC, Bajaj Finance, and Kotak Bank.**

IPS works jointly with various industry sectors including **Oil & Gas, Power, EPC and Infrastructure, Heavy Engineering, Automotive, Petrochemical, Logistics, BFSI, Hospitality, FMCG, and Healthcare.**

With more than 250 MBAs, engineering professionals, postgraduates, and graduates combine technical skills, domain expertise, process focus, and a commitment to long-term client relationships. With global coverage and over 10,000 associates working across India, IPS, a reputed HR Staffing Company excellently facilitates employee and corporate satisfaction like none.



ABOUT IPS INTERNATIONAL

IPS is a nationwide leader specializing exclusively in the recruitment of talented workforce for businesses from India to across the globe.

By understanding the needs of our clients' corporate goals, vision, plans, and culture, our seasoned recruiters are able to onboard candidates who precisely match their needs.

The foundation of our strong reputation in the recruitment vertical is meeting the needs of top-performing, competent and motivated candidates.

IPS International mainly provides workforce to GCC, Europe, MENA region, South East Asia, and the United States. By reaching beyond local horizons, we can provide the right talent at the right time who will make an immediate contribution.



SERVICES WE OFFER

EXECUTIVE & LATERAL SEARCH

At IPS International, with our tried and tested approach to sourcing C-suite and mid-management executives for direct hire and temporary talent needs, we truly understand the craft of sourcing diligent professionals. Our frontline executive recruiters work uncompromisingly to find the best candidates through stringent screening processes ensuring our partners get only the best resources.

Over 2 decades of industry presence as a leading HR staffing firm have allowed us to master the craft of ensuring smooth negotiations and transitions. We continually strive to find the right pool of candidates in terms of skills, relevance, ideologies, and culture.

In addition to sourcing the top-notch CFOs, VPs, CTOs, and CIOs, IPS holds effective capabilities to source Project Heads, Department Heads and Managers, Financial Controllers, Procurement Heads, Sales & Marketing Professionals, and Supply Chain and Logistics Resources.



TECHNICAL & BLUE COLLAR HIRING



Organizations today require stellar human resources that drive their organization toward excellence. At IPS, we possess unparalleled expertise in sourcing highly skilled and technical professionals for various projects, manufacturing operations, and facility management endeavors.

IPS has great capability to source Technical People for projects, manufacturing and facility management in bulk. We have a huge technical pool in India who are highly skilled in their work and ready to move to other locations for earnings.

Transparency is of paramount importance to us, and we ensure full transparency while briefing our appointment letters. Our dedicated workforce mobilisation team handles all aspects of visa formalities, from medical clearance to travel arrangements for seamless immigration of the workforce while following Indian laws and regulations, and provides a comprehensive orientation to the client and the country of deployment.

STAFFING SERVICES/ PROFESSIONAL STAFFING

Whether you are strategically planning for projects and initiatives or facing a sudden critical issue, we have immediate access to India's top talent. At IPS, we continually strive to ensure the best -



Quality
Resources



Deployment on
Delegation Basis



Lifecycle
Management



Attendance &
Pay-outs



Mobility



Compliances

Our recruiters at IPS have a strong understanding of the intricacies involved in hiring for complex job roles and are able to effectively deliver professionals, from executives to support staff, on a deputation basis to locations across the globe while complying with local laws.

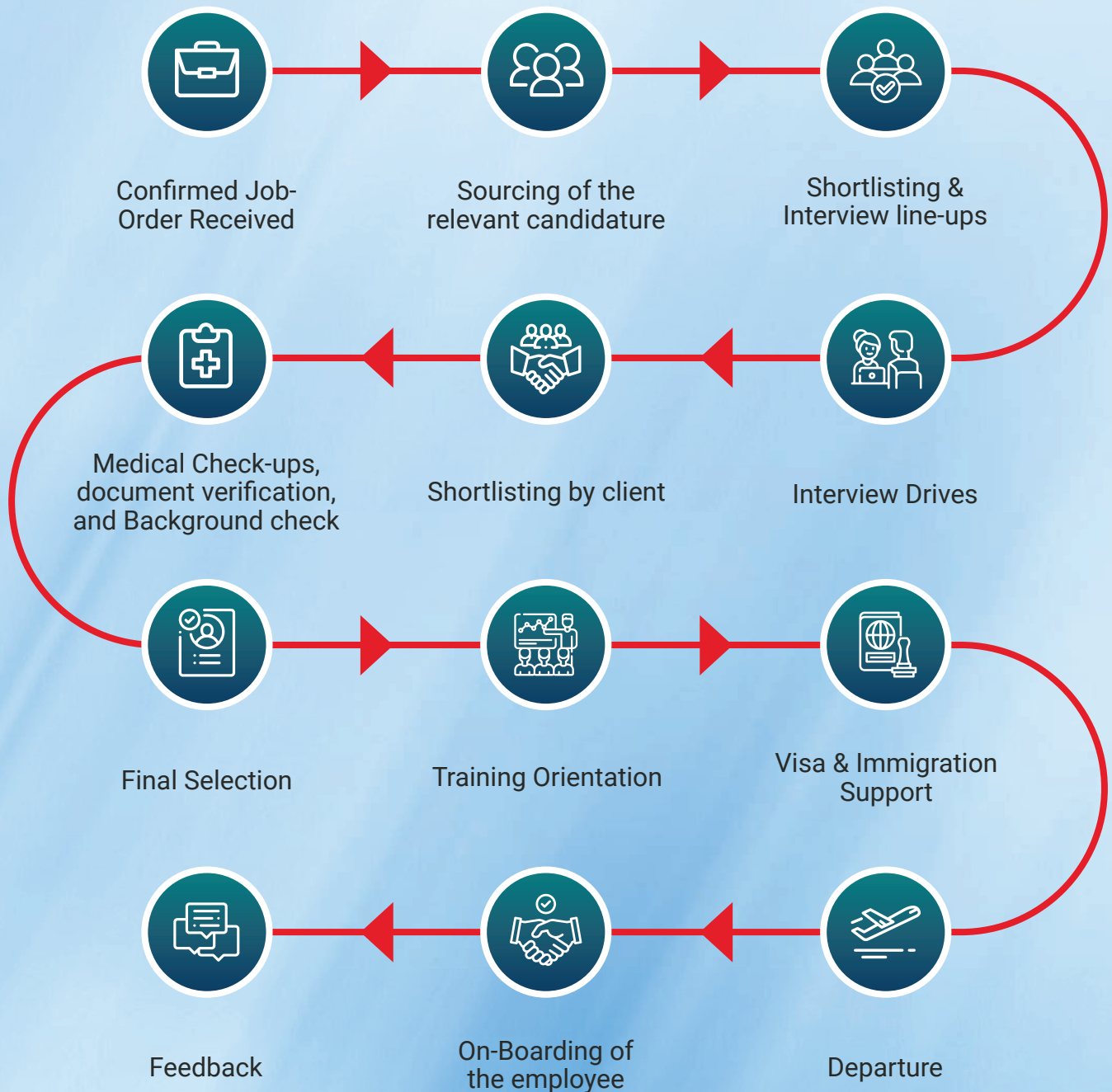


WHAT MAKES IPS INTERNATIONAL UNIQUE

- Domain Expertise In Sourcing Candidates
- Responsiveness In The Delivery Of Resources
- License From The Indian Government For Sending 1000+ Resources From The Country
- Dedicated Specific Point Of Contact (SPOC)
- Employee Drive Management
- Dedicated Documentation Team To Effectively Manage Mobilisation
- Utilization Of ISO 2011 Certified Processes
- Transparency Policy With Clients And Candidates
- India-Wide Association With Trade Test Centres For Bulk Recruitment



IPS SERVICE DELIVERABLES AND PROCESS



OUR MANAGEMENT

Chairman - **R.P. Goyal**

A master strategist who last served as a Managing Director at Jaipur Vidyut Nigam Limited, Mr. Goyal exhibited an impressive professional career pursuit for the last 35 years in the Rajasthan State Electricity Board. Complete administration of the business activities is managed under Mr. Goyal's incisive supervision. His prodigious wisdom amplifies technical implementation during the Selection, Recruitment, and Procurement of technical staff.



Managing Director - **Tarang Goyal**

An entrepreneur, a visionary, and a chartered accountant by profession, Mr. Tarang Goyal has many facets to his dynamic personality that shapes IPS Group as an end-to-end solution provider. Mr. Tarang holds more than 15 years of experience across diverse industry verticals and plays a pivotal role in the strategic implementations of IPS Group. Thanks to his vision and leadership, IPS is reaching new pinnacles of success while implementing the best management strategies.



Executive Director - **Sandeep Kaur**

Being the director and promoter of the company, Dr. Sandeep Kaur heads the recruiting division and plays a crucial role in the planning and development activities of the organization. Through her impressive understanding and expertise in resource procurement, she assists IPS Group in providing the best service to clients and strengthening its market position.



Business Head - **Ashok Dash**

With an MBA in International Marketing and over 12 years of experience in worldwide sales and marketing, Mr. Ashok Dash is responsible for expanding worldwide sales for IPS Group. In addition to handling business communications with EPC Consultants, oil and gas industry equipment manufacturers, and international marketing agencies, he is also responsible for marketing activities, reputation management, and data analytics for MNCs.



WHO WE SERVE



IT Industry:

Transforming Industries,
Powering Progress

Oil Industry

Powering the world,
one drop at a time



EPC/Infrastructure:

Innovating Economy. Building
Lifestyle. Shaping the Future

Heavy Industry:

Transforming Raw
Material Into the Future



Retail/Logistics:

Driving convenience,
choice, and value!

Hospitality Industry:

Bringing The World Close
Through Welcome
and Warmth.



Healthcare:

Empowering health.
Advancing medicine.
Improving lives

IPS IT

With technical recruitment becoming a more fundamental part of business success, companies today need a recruitment strategy or partner that understands the ins and outs of skill profiles and the necessary experience to help you build a successful business.

Regardless of the industry sector that you operate in, IPS has the potential to serve as the strategic partner that enables you to locate and secure the most qualified technical talent in the market. Our specialized services assists enterprises in attracting and onboarding qualified talent - from candidature to employment -be it for project-based consulting or full-time positions.

We can find you associates well-versed in:

ERP Tools

- Netsuite
- Oracle
- JD Edwards

Reporting Tools

- QlikSense
- Tableau
- Business Intelligence
- Data Warehousing

Data Analytics

- Tableau
- Python
- R
- Apache Spark
- PowerBI

Microsoft Tools

- Microsoft Cloud
- Microsoft Security
- Sharepoint
- .NET framework
- Azure

Reporting Tools

- QlikSense
- Tableau
- Business Intelligence
- Data Warehousing



IPS OIL & GAS/POWER

Oil is the ether that runs our civilization. And the people employed in this domain make all the difference.

As a prominent HR staffing and workforce management entity, we collaborate with exploration, refinement, petrochemical, liquefied, natural gas, solar power, wind energy, and nuclear power industries, among many others, to help them bring in qualified personnel adept at meeting the stringent and sensitive task requirements of this high-priority industry vertical.

To that end, we fulfill white-collar, blue-collar, logistics, and operator requirements, such as

White Collar

- Tech Lead/ Projects Lead Engineers
- Designing Engineers(All Disciplines)
- Planning Engineers
- Procurement Engineers
- Estimation Engineers
- Estimation & Tendering
- Process Engineers
- Project Engineers
- Site Engineers
- Document Controllers
- QA/QC Engineers
- Draftsman

Blue Collar

- Technicians
- Electrical
- Instrumentation
- Mechanical
- Welder/ Fitters/ Fabricators
- Drilling Operators
- HVAC
- Diesel Mechanics
- Spray Painters
- Riggers / Carpenters
- Supervisors
- Heavy Machine Operators
(Cranes, earth movers, Mixers)
- Helpers / Unskilled Staff

Equipment operators

- Earthmoving equipment
- Crane operators
- Heavy vehicles drivers

Logistics

- Drivers
- Loaders
- Store helpers
- Technicians Forklift operators



IPS EPC/INFRASTRUCTURE

Staffing and HR for construction and engineering companies, including contractors, is quite different from any other industry. Each project has hundreds of moving parts, as well as an equal amount of people to manage. Squeezing in HR and staff recruiting in such scenarios can stretch your resources to the breaking point.

We at IPS have services and offerings that are designed to make it simpler. And with talent acquisition out of your task pipeline, you can focus on getting more bids and providing your clients with even better work, thanks to the qualified personnel we hired for you. Our team of experts will also help you with customized personnel requirements, including roles like

White Collar

- Chief Executive Officer - Infrastructure/EPC
- Senior Consultant - EPC Domain
- Contract Manager
- Purchase Executive: Global EPC
- Project Manager - EPC
- Procurement Engineer - EPC Industry
- Process Design Engineer
- Process Manager- EPC Design
- Investment Analyst | Associate
- Proposal Engineer Oil & Gas, Refinery,
- Civil Engineers
- Petrochemicals, EPC & many others

Blue Collar

- Helpers
- Foreman
- Technicians
- Carpenters
- Fitters
- Welders
- Electricians
- Elevators Technicians
- Elevators Assistant
- Unskilled Labour and many others



IPS HEAVY INDUSTRY

In heavy industry life, every minute counts. Shutdowns or delays caused by employee negligence, employee absences, safety violations, or plain miscommunications can cost you a lot.

We at IPS help companies keep everything in line with our streamlined HR and staffing services, designed to fill your foundries, assembly lines, and workplaces with a competent workforce that steers your business toward success.

Here are some of the roles that we help organizations fill up:

White Collar

- Head-Design & Engineering
- Machinery Engineer
- Production Engineer
- Electrical Engineer
- Technical Leader - Design (Heavy Fabrication)
- Senior Engineer-Project Planning
- Quality Manager- Civil
- Structural Engineer - T&I Engg
- Manager, Quality Assurance and Regulatory Affairs
- Manager-Mechanical Maintenance/ Projects

Blue Collar

- Heavy Machine Operator
- Electrician
- Industrial mechanic
- Industrial electrician
- Boilermaker
- Plumber
- Locomotive Engineer
- Installer of Electrical Powerline



IPS RETAIL/FMCG/ WAREHOUSING/LOGISTICS

The world of retail is dynamic and fast and comes with a lot of challenges, including dealing with multiple locations and wrangling staff schedules

We make life simpler with our targeted services, so companies can provide their customers with an experience to remember. We continuously collaborate with our clients about their day-to-day staffing challenges. Then, we combine it with our inputs, nurtured through years of industry experience.

The result? An end-to-end staffing and human capital management for roles of all levels, including

- Stores Manager
- Sales Manager-Retail
- Sales Manager-Institutional
- Sales Executives-Retail & Institutional
- Floor Team Leader

- Customer Services Executive
- Counter Sales Executives Merchandiser
- Procurement Managers
- HR Executives

- Housekeepers
- Cashier Warehouse Keeper
- Stores Keeper
- Delivery Boy



IPS HOSPITALITY

Running a hotel, restaurant, or catering service requires long hours and hard work. Add the pressure of managing day-to-day tasks, shift changes, and multiple locations, and there isn't enough time to service the most important asset of all - human capital.

Well, we at IPS are experts at finding that time for you via our staffing and human resources solutions, centered around streamlining your employee hiring and satisfaction requirements, thereby synergizing your day-to-day tasks with your recruitment and training efforts.

Be it an F&B requirement or a kitchen or housekeeping one, we can help you onboard the most talented:

Kitchen

- Executive Chef
- Sous Chef
- Chef D' Parte
- Commies
- Kitchen Helper
- Kitchen Stewarding

F&B Services

- GM-F&B
- Banquet Manager
- Restaurant Manage
- Asst. Manager-F&B
- Captain
- Steward
- Bartender

Front Office & Sales

- Manager-Front Office
- Front Office Executives
- Duty Manager
- Manager-sales
- Sales Executive
- Banquet Sale
- Spa Receptionist

Housekeeping & Others

- Head-Housekeeper
- Housekeeper
- Supervisor
- Finance Executives
- Human Resource Executive
- Purchase & Stores



IPS HEALTHCARE

At IPS, we help healthcare organizations reimagine and redefine how their practice attracts, develops, and retains the next generation of healthcare professionals and leaders via practices aimed at transforming the quality of patient care and work.

From healthcare equipment and technology companies to pharmaceuticals, hospital supplies, and even biotechnology-based enterprises, we help fill these organizations with talented, driven, and motivated:

- Doctors
- Nurses
- Compounders
- Dietitian
- Child life specialist
- Health information managers

- Medical massage therapists
- Physicist
- Nurse anesthetist
- Nurse practitioner
- Pathologists' assistant

- Pharmacist
- Physician Assistant
- Respiratory Therapist
- X-ray technician
- Anaesthesiologist
- Medical records clerk





Registered Office: IPS Group Whispering Palms Shopping Complex,
14, Akurli Rd, Lokhandwala Twp, Kandivali East, Mumbai, Maharashtra – 400101.
Mobile No- +91 99879 45555 | **Landline -** 022-42300287 | **Email ID :** sales@ipsgroup.co.in

Mumbai Operations Office: IPS Group : 2nd Floor, Carnival House,
Near Dindoshi Fire station, Off. Gen.A.K Vaidya Marg, Malad-East, Mumbai – 400097
Mobile No- +91 99879 45555 | **Landline -** 022-42300287 | **Email ID :** sales@ipsgroup.co.in